

KMBC

Kansas City's

SPORTS STATION

presents

The Biggest Build Up

Ever Given a Sports

Commentator in the

Middle West!

KANSAS

CITY



HERE'S THE COMMENTATOR - WALT LOCHMAN



Mr. Walt Lochman Radio Station KNBC Kansas City, Mo.

The 1940 baseball season is now largely a matter of record and pleasant memories, but before all vestiges of it have passed, I pleasant memories, but before all vestiges of it have passed, I want to take this opportunity of expressing our appreciation for your work on the Wheatles baseball broadcasts during the summer months.

I know that once again you have turned in another top-notch Beason from both a play-by-play and commercial standpoint. Art Lund of Knox Reeves has kept us well advised of your job through his regular reports, and they would indicate that the Lockman standard of beseball honodeasting continues to rise man standard of baseball broadcasting continues to rise. and the willing cooperation with the General Mills office I can assure your Kenses City ball club. are also to be commended. Willing cooperation with the General Mills office there, and the Kansas City ball club, are also to be commended. I can assure you it was a source of real pleasure to know that each day throughout the season Walt Lochman was turning in a consistent. high standard it was a source of real pleasure to know that each day throughout the season Walt Lochman was turning in a consistent, high standard broadcast that conveyed sincerity and interest to your many thousands of Kansas City fans.

On behalf of both General Mills and myself, I want you to accept and to know of our real appreciation for a On behalf of both General Mills and myself, I want you to accept our sincerest thanks and to know of our real appreciation for a swell season of broadcasting. Incidentally, congratulations on that splendid rating you made in the Sporting News poll!

To you, our best regards and lots of good luck -

GENERAL MILLISS INC.

CSS:MW

Here's the BUILD UP . . .

Six full seasons of play-by-play baseball right here in Kansas City (more than 900 games)

Three full seasons of Big Six Football (28 games)

With 1940 Season sold to Ford Dealers Association (9 games) for second year to begin Sept. 28!

Three full seasons of ice hockey final periods of home games (44 games)

### PLUS

A full half-hour blow-by-blow boxing commentary every week this winter . .

And a full half-hour of play-by-play basketball, Naismith League, every week this winter!

KANSAS CITY

Fan promotion in scores of personal appearances by Walt Lochman before civic clubs, boys clubs, organizations of all kinds - totalling hundreds of sports fans!

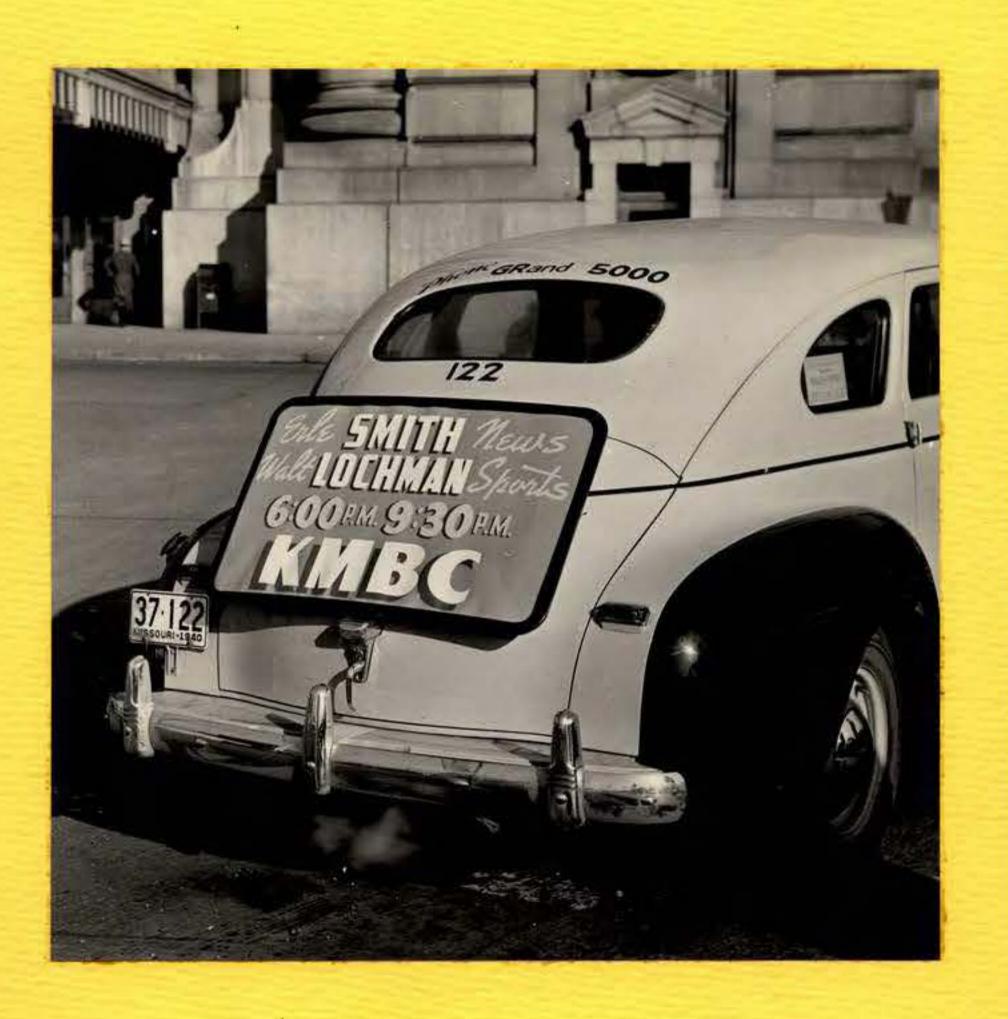
Name publicity daily all over the dial on KMBC!

Publicity of a whole season of American Association baseball in two metropolitan newspapers, the home club a pennant winner!





Display advertising in frequent showings on the tire covers of 275 Yellow and Terminal Cabs in Kansas City . . .



Climaxed in the

Name Promotion of two peak-audience
KMBC Sportscasts by Walt Lochman,
spotted immediately following the
day's most important KMBC Newscasts

by Erle Smith:

6:10 PM

9:40 PM

<u>WALT LOCHMAN</u> was a Pioneer in Baseball Broadcasting . . .

In the spring of '35 he contacted Johnny Kling, owner of the Kansas City Blues, and requested permission to broadcast one Home Stand (ten games) on condition that if the attendance dropped off he would discontinue.

At that time the broadcast crowds were around 2,000.

At the end of the tenth broadcast
WALT LOCHMAN drew 18,000 to a Sunday
game!

Ever since, WALT LOCHMAN'S name has been a MAGIC DRAW!

AT THE BALL PARK:

- 1934 -- No broadcasting, less than 100,000 paid.
- 1935 -- First year of broadcasting, more than 200,000 paid.
- 1936 -- Winner First Prize in Nationwide Baseball Announcer Popularity contest, with 600,000 votes!
- 1938 -- Winner Trophy given by George
  Trautman, President American
  Association for Drawing Largest
  Crowd on Radio Appreciation
  Night!
- 1938 -- Fourth and
  - & Fifth season of broadcasting,
- 1939 -- MORE THAN 300,000 PAID!

## ON THE AIR:

February 20 - 24, 1939 - Mon. thru Fri., 6:10 to 6:15 PM

KMBC - Walt Lochman - 47% - 18%

WDAF -

Moment Musicale, M.F.

Jackson Co. Medical Society, Tues.

Kansas City Bar Assn., Wed.

Brotherhood Prog. of

Christians and Jews, Thur.

WREN - - 2%
Readings, Robt. Calderwood, Tues.
K.U. Glee Club, Wed.
Physical Education for
Health, Thurs.
Variety Program. M. F.

KCKN - - 11% Dance with America

Others - 22%

## ON THE AIR:

February 20- 24, 1939, Mon. thru Fri., 9:40 to 9:45 PM

KMBC - Walt Lochman - 58%

WDAF - - 36%
Easter Program, M.
Uncle Ezra, Tu. and Fri.
Kay Kyser, Wed.

Kraft Music Hall, Thurs.

WREN - - 3%
Inside Story, Tu.
Political Speech, Wed.
Easter Program, Thurs.
Golden Theatre, Fri.

KCKN - - 0%

Others - 3%

6

ON THE AIR:

June 19 - 25, 1940, 5:55 to 6 PM

24% of all radio sets on . . .

KMBC - Walt Lochman - 51%

WDAF - Cavaliers - 10%

WHB - Little Orphan Annie- 5%

All others (4 stations) - 34%

D)

Here's the way WALT LOCHMAN stole the audience for Big 6 Football in 1939:

Saturday, Nov. 18, 1939 1:30 to 4:45 PM

The important
M.U. vs. Oklahoma Game
For the Big 6 Title . .
Carried by NBC Red, coast-tocoast, Fort Pearson announcing . .

Also by CBS Columbia, coast-tocoast, Ted Husing announcing . .

Plus the Iowa vs. Minnesota Game on Mutual . . .

In the face of this competition
WALT LOCHMAN
on KMBC
had
43%

of the audience for the entire 3 hours and 15 minutes of the broadcast!

Saturday, Nov. 25, 1939 1:30 to 4:45 PM

Missouri U. vs. Kansas U.

This is the big inter-state game for which both teams point all season . . .

Carried by two other major stations in the area . . .

Another Big 6 Game, Oklahoma vs. Nebraska, was carried on a third station in Kansas City . . .

In the face of this competition
WALT LOCHMAN
on KMBC
had
49%

of the audience for the <u>entire</u> 3 hours and 15 minutes of the broadcast!

# lore Drastic Action in Levying \$2,500 in

## Red Barber of Station WOR, N. Y., Wins Outstan Baseball Announcer Award for Work at Brod

Moved From Cincy to Flatbush, Carrot-Topped Broadcaster Builds Up Big Audience

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When Guy I business ionio Mis-madi to at-ion of the ith him an ae Chamber

Antonio,

d to Cincin-

By EDGAR G. BRANDS

HREE baseball announcers were ing to the consensus, gathered by The Secretic News from many sources as a basis for it er who had contributed most

largest following and demonstrated unit ability as a baseball reporter an knowledge of the game. They were Barber of Station WOR, New York. ing the Brooklyn Dodgers: Frankle Colonial Network, describing gr both Boston teams through WA Bob Elson, WGN, giving play-by counts for both Chicago clubs, ber being awarded first place.

that Rickey stated especially high in public and participate in high cluded France Laux, KMO and the Ripples of th a inserted the name B63 per munth sallore the boy signed; explained it was a ce and would end to high school and hat this was a celebrated by the sallore the boy signed; explained it was a celebrated by the school and bat this was as a common to the sallore by hat this was satis-his mother, because uld not afford to go WLAC, Nashville, Tenn. Many others also

t the time of sign-She states Rickey difficult assignments Barber in a comone but never kept of the extent of givone-half years later, completely new to him after years on the or demand, a printed diamond, and as successor to Fred Hoey. her well-liked announcer in the New England the Ripples. If such m. Rickey admits that unusual demonstrations in his favor by f as to club, salary or many followers. Elsen long has been atten is that he had no be copy demanded, better been signed by the World's Series by the Mutual Broadcourse, he hast authority casting System, the lone network to carry thould have given them, the fall classic, enhanced his national

opy of the document as recognition nd if they wanted it, a cuted by the Columbus Work Work Helped Boost Attendance.

nave been given them Harper, over WNEW, filled the dust role ident had signed. As the of reporting both the Jersey City and Newand were refused a com- ark games, helped to increase the atocument they signed, the late games, neighbor to shore as the atthe controverted facts as impartial reporter that no fault could be found with his descriptions by fans in either city.

from the foregoing, the The American Association had three nclude two salary affidavits, tited by the club president, to be executed by the olumbus club had a notary that Ripple (subscribed and assential affidavit, before the many large crowds drawn to games in their cities, with Hill's work at Louisville being particularly outstanding the past



WALTER LANIER (RED) BARBER

hich Columbus bases its unusually excellent broadcasters in Loch- season. Grizzard is probably one of the stead of turning his listeners back to the er's services is fundament- man. Hill and Higgins. The last-named best ad libbers covering the game and studio, he gave them a half-hour of interasserts Lands. "It was has been in the forefront of minor league gives an interesting account of the contion Agreement, which retion Agreement, which re(Minor League) players ing many promotional ideas and increaslast out. His ad libbing ability was put dinals after many years as an active play-

years. Frankie did some stumbling and heartating before he found the swing but picts it wasn't long until he was twenty it wasn't long until be was turning out Hy a smooth job of amounting, which bocked the of New Lighted mer

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Here's the tribute of

SPORTING NEWS

WALT LOCHMAN

included in a coast-to-coast broadcast on the Mutual Broadcasting System!



#### THE SPORTING NEWS

### Lochman, Kansas City, Voted No. 1 Minor Announcer; Six Other Winners Named in Radio Popularity Poll



Ace American Association Broadcaster Started His Play-by-Play Stint to Give Blind Uncle Vivid Picture of Games; Thurston Bennett, Augusta, Ga., Runner-Up in National Balloting

bilitati, hat exercised him the order between the control of all conversions, Wal-coat, gaines of the Kannar City.

Some of the Coat of th

Potomore is the composed just of winners monoquers if wysfors minor league.

Walter Lochman, KCRN, Kanusi City, Kan.—American Association.

Earl Harper, WNEW, Newark, N. J.—International Legage.

Emis Smith, KGO, Sun Francisco, Co.—Partice Coast League.

Lowell Hameland, WNOX, Knoxyllle, The Davy Young, KABC, Sun Autonia.

Davy Young, KABC, Sun Autonia.

Sherburne Herrick, WOKO-WARY, Albany, N. Y-Eastern League. Thursion Bennett, WRDW, Augusta, Ga-Blelow Class A. Each of the seven sintouncers named above will be presented by Tax Societies above with the presented by Tax Societies too as the top vote-getter in his leepue of classification. Lochman, as the grand price winner, well receives a special trophy selectivity, with appropriate corremoises, at a time and place that will be convenient of the Kannas Giby broadcaster.

time did pace that with the convention of the pace that with the convention of the balleting with no fewer than 80 and paces. For the balleting with no fewer than 80 and paces. For the balleting with no fewer than 80 and paces. For the balleting in class operation, the paces will be pacent to the paces of the paces of the paces. For the paces were the paces were the paces of the paces of the paces of the paces of the paces. For the paces were the paces were paces, year, the paces of the paces. The paces of the paces of

ll in Florida! LEAGUE SCHOOL ORLANDO, FLA.

hruary 16, 1941 uctors:

IPP EDDIE MILLE
ILAND JOE TINKER
ITWELL JIM JORDAN
DESTT LEW HURST

24 Years' Big League Experience and Brooklyn Dodgers tion at Tinker Field, Orlando, ton Senators, under the personal ang my sixth year of schooling.

More, But You Get the Best
FIFTY DOLLARS
EIGHT DOLLARS WEEKLY
f qualified. Limited enrollment,
ganized Ball last year. Let my
sach year hundreds of students
lure to make reservation early.

ulars, Write to
1421, ORLANDO, FLA.
ND ADDRESS CLEARLY

Judges in Letter Contest

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an averabent.

In State State

Both the voting and letter-writing contests closed October 8, with no ballost or testers received after that date being eligble for consideration.

Runners-up in Other Classifications Following are the runners-up in the seven classifications in which the minor leasures were divided in the halloting

Lowell McMillan, WHEC, Rochester, N. X.—International League. Leo Lussen, KJR, Sestite, Wash.—Pacific Coast League. Joe Hill, WAGA, Atlanta Go.—Southern Association.

ociation. The rest of the control of

settle and gamenal someoneme. For the old subschedule of the property broadcasts, but his handwill be of the property broadcasts, but his handwill be of the property between the

American good learn's company over the Reman City, in 1777, a 5,0001 CMID.

a vocable, and in 1820 went to WIRW.

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WALT AND HIS INSPIRATION



WALT LOCHMAN, who aired games for KCKN, Kansas City, Kan, winner of The Sporting News poll to determine the most popular minor whom Walt receits with inspiring his colorful style of play-by-play descriptions. When broadcasting games, the Kansas City announcer always keeps his 65-year-old uncle is mind, striving to give him the nearest possible com-

CASH IN

. . . On the terrific publicity build-up given Walt Lochman

. . . On the tremendous personal popularity of the Middle West's leading sports commentator.

With one or both of these potent KMBC Sportscasts by Walt Lochman . . .

With . . WALT LOCHMAN on SPORTS on KMBC . . .

You can't miss!

KANSAS CITY

